

JENNIFER FOTH, MPH

Public health professional with nearly 10 years of global experience in health systems strengthening and provision of technical assistance to governments and country teams. 4 years of experience in establishing and operationalizing strategic partnerships for programmatic expansion into new geographies, including strategy and budget development, team building and management. Strategic, agile, and solutions-oriented.

EDUCATION

MPH in International and Environmental Health

Boston University School of Public Health, 2012

BA in International Studies

Middlebury College, 2008

SKILLS + EXPERTISE

- Program Management
- Strategy Development
- Strategic Partnerships
- Expansion
- Community Health
- Digital Health
- Immunization

LANGUAGES

- English (Fluent)
- French (Intermediate)

PROFESSIONAL EXPERIENCE

DEPUTY DIRECTOR, NEW COUNTRY EXPANSION

Living Goods | 2019 - present | Kampala, Uganda

- Lead Living Goods expansion and operationalization in new countries, including establishing and managing teams in Burkina Faso and Ethiopia supporting govt. community health program digitization
- Manage global engagements with tech vendors (Dimagi, Ona, ThinkMD), implementing partners (JSI, UNICEF), and donors (Global Fund, Gates Foundation, USAID) to identify and secure strategic, multi-year funding and partnerships
- Manage scoping and establishment of diverse portfolio of new country expansion opportunities in sub-Saharan Africa
- Develop and refine new country expansion strategy, roadmaps, and scenarios
- Represent Living Goods on the [Community Health Impact Coalition \(CHIC\)](#)

SENIOR MANAGER, STRATEGIC PARTNERSHIPS

Living Goods | 2018 - 2019 | Kampala, Uganda

- Secured expansion partnerships in Burkina Faso and Ethiopia to support digitization of govt. CHW programs, including development of budget and scaling scenarios
- Developed new country expansion strategy, including definition of Living Goods' minimum viable opportunity (MVO) and minimum viable product (MVP)
- Developed new country scoping process and evaluation criteria
- Developed NGO partnership strategy and managed engagements with PSI (global and Ethiopia country office) and CARE (global and Nepal country office)
- Managed team of 3 consultants to develop community mHealth cost-benefit analysis for Uganda Ministry of Health
- Represented Living Goods on the [Bertha Centre for Social Innovation and Entrepreneurship](#) Health Systems Entrepreneurship (HSE) cohort and CHIC, and at high-level conferences (e.g. World Health Assembly, ICT4D)

MANAGER, GLOBAL VACCINE DELIVERY

Clinton Health Access Initiative | 2017 - 2018 | Kampala, Uganda

- Managed team of 3 supporting 7 country teams across Sub-Saharan Africa and Southeast Asia to accelerate new vaccine introduction (NVI) and strengthen immunization systems as part of US\$20M Gates Foundation grant
- Co-developed and executed Global Vaccine Delivery team strategy for NVI and immunization strategic planning, including scale up within existing countries and expansion into new geographies
- Responsible for all work listed below under Senior Associate

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CERTIFICATIONS/OTHER

- 7 Habits of Highly Effective People
- IDEO.org+ Acumen Introduction to Human Centered Design
- USAID Deliver Project, Certificate in Logistics Mgmt. for Health Commodities
- Fellow + Alumnae Committee Member, The Coaching Fellowship

TRAVEL

Professional travel and residence in Africa and Asia including:

- Burkina Faso
- Cameroon
- Ethiopia
- Ghana
- Indonesia
- India
- Kenya
- Lao, PDR
- Lesotho
- Malawi
- Nigeria
- Rwanda
- Tanzania
- Uganda

PUBLICATIONS

Available on request

PROFESSIONAL EXPERIENCE (CONTINUED)

SENIOR ASSOCIATE, IMMUNIZATION STRATEGIC PLANNING & EXECUTION

Clinton Health Access Initiative | 2015 - 2017 | Kampala, Uganda

- Developed and oversaw implementation of Gavi transition strategy, including development transition risk assessment tool
- Provided TA to teams in Cameroon, India, Kenya, Lesotho and Uganda
- Developed proposals and budgets, and oversaw implementation of Gavi grants totaling ~US\$1.3M in Kenya and Uganda for strengthening immunization program
- Represented CHAI on [JSI Doses Per Container Partnership](#), providing technical input on data collection tools, study design and results dissemination strategy

PROGRAM COORDINATOR, GLOBAL VACCINE DELIVERY

Clinton Health Access Initiative | 2013 - 2015 | Kampala, Uganda

- Managed monthly and annual reporting processes for US\$54M in program grants
- Managed monthly update and quarterly review processes across 8 country teams
- Organized annual program-wide retreats and bi-annual global team meetings
- Conducted lives saved analysis to inform NVI strategies in 7 program countries and developed analysis of optimal delivery strategy for HPV rollout in Uganda

QUALITY IMPROVEMENT COORDINATOR (GLOBAL HEALTH CORPS FELLOW)

Millennium Villages Project (MVP) | 2012 - 2013 | Zomba, Malawi

- Supported implementation of CommCare instance across all 3 MVP Malawi facilities, including training and utilization monitoring
- Managed baseline data collection and implementation of supply chain management system in 3 MVP clinics (Ghana, Malawi and Uganda)
- Developed supply chain mgmt. training materials, SOPs, supervision and evaluation strategy to improve performance of 35 MVP health workers

CHILD HEALTH PROGRAM ADVISOR

Global Family Initiative | 2012 | Addis Ababa, Ethiopia

- Conducted baseline child needs assessment of Lafto sub-city including literature review, qualitative key informant interviews, and quantitative survey of 500 households
- Adapted Child Needs Assessment Tool Kit survey questions and training materials to Ethiopian context
- Coordinated recruitment and training of 16 health workers, survey logistics, data collection/compilation
- Conducted quantitative data analysis using SPSS, qualitative analysis using conventional content analysis